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A LIFE CHANGING MOMENT

XYLO OWNERS ARE HAVING THE TIME OF THEIR LIFE. LITERALLY!

The Xylo is creating waves wherever it goes. Whether it's out on the highway or in urban confines, a commute to office or out with friends and family, the Xylo is the perfect companion for owners who want a fulfilling experience. We caught up with some of them and found that they had some really interesting stories to tell!

RADIO STAR

Making a sound decision isn't easy, especially when you head ad sales at a successful radio channel. Because to clinch the deal you not only need a keen ear, but a deep understanding of what clicks. That's why, when Kiran D'Cruz wanted to buy another car, he didn't want just another car. He zeroed in on a sedan, but found it wasn't too practical, with limited space and lack of functionality and appeal. He had already owned the Chevrolet Optra but wanted something that offered him "more". That's when his attention was drawn to the Mahindra Xylo, and soon enough he had a Diamond White E8 (ABS) in his garage. "The joy of sitting in an M&M product gives me an all-time high", says Kiran with a glint in his eye. "With the Xylo, they made an Indian product at par with the Toyota Innova, and at a very competitive price – that clinched the deal for me."

For this family man from Mumbai who loves to travel to nearby getaways like Lonavala, Kashid and Mahableshwar, the long-leggedness of the Xylo really tugged the strings of his heart. "The seating arrangement is excellent", he says, "I also like the commanding position. The feeling of sitting on a higher pedestal than other cars gives me immense satisfaction." He also likes the minute attention to detail, such as the levers for the 3rd row that make ingress and egress a breeze. "The ride quality is very good and the AC is pretty powerful, even in the third row." Out on the highways, he likes the engine's refinement and the powerful ABS brakes that bring the car to a halt on a dime. He particularly likes the digital display information system, going as far as to say, "It's a boon on Indian highways, especially on really long drives as it kills anxiety attacks."

For him, the urban appeal of the Xylo is as strong as its appeal on highways. "In the city, I like the small turning radius and the fact that it is as effortless to park as any other sedan." And when he's not doing his runs to office and back, he loves travelling in town with his family. "For the Bandra Fest, I can take my entire family of seven, including my in-laws and still there's enough space for two-year old daughter to run around the car." The go-getter in Kiran couldn't have asked for more.

NAME: KIRAN D'CRUZ

Age: **30**

Xylo variant he owns: **E8 (ABS)**

Profession: **Sales head, Radio Mid-Day**

Education: **MBA**

Hobbies: **Work, singing, driving, exploring new places**

Likes: **Conning people (laughs!), family**

Dislikes: **Not delivering on promises**

Typical weekend: **Going with family on getaways**

Favourite getaway by road: **Lonavala**

One sentence to describe himself: **Easy going, takes life as it comes**

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DR SHANTARAM GADGE

Age: **35**

Xylo variant he owns: **E6**

Profession: **Veterinarian Doctor**

Education: **Bachelor of Veterinary Sciences & Animal Husbandry**

Hobbies: **Reading, driving and spending time with pets**

Likes: **Adventure, quietitude**

Dislikes: **Hates to deny he can't do anything**

Typical weekend: **With family out on dinners or at the beach**

Favourite getaway by road: **Pune**

One sentence to describe himself: **Always believe in myself**

VET YOUR APPETITE

The extremely soft-spoken doctor loves his job. And the reason why he loves it so much is because he gets to spend so much time with animals. For him, the Xylo was love at first sight. "I saw it standing at the showroom and instantly knew this is the car I want". It had been just five days since the launch of India's hottest MPV and Dr Shantaram Gadge had already become a proud owner of a Black and Silver Xylo.

For this prior owner of a Mahindra jeep, a Bolero and then a Scorpio, the Xylo turned out to be a perfect choice. In the 10,000 kilometres he has driven so far, the Xylo has been like the gambolling puppy that happily walks up to him. "I enjoy the pick up of the vehicle, especially in the rains. Even at 100 kph the grip on the road is unshakeable." He has already undertaken a couple of long trips, including a 1500 kilometre drive to Ajanta caves, Velur and Aurangabad and a 1200 kilometre drive across the Ashtavinayak mandirs of Maharashtra. On all these trips, he was impressed by the Xylo's comfort levels. "The back seat is extremely comfortable", he murmurs. "The seating is upright, there are no jerks and you can see the road clearly." He also appreciates the Xylo's moderate drinking habits – getting 15 kmpl on his drives.

"With the digital information display, it becomes easy to drive for long distances, especially at night. You know exactly how far you can go with the fuel you have."

When not making the daily two kilometre dash to his clinic in his Xylo, Dr Gadge can be found with his family on trips to malls or to restaurants – his faithful car in tow.